

DuPont Sustainable Solutions

From operational due diligence to exit value optimization

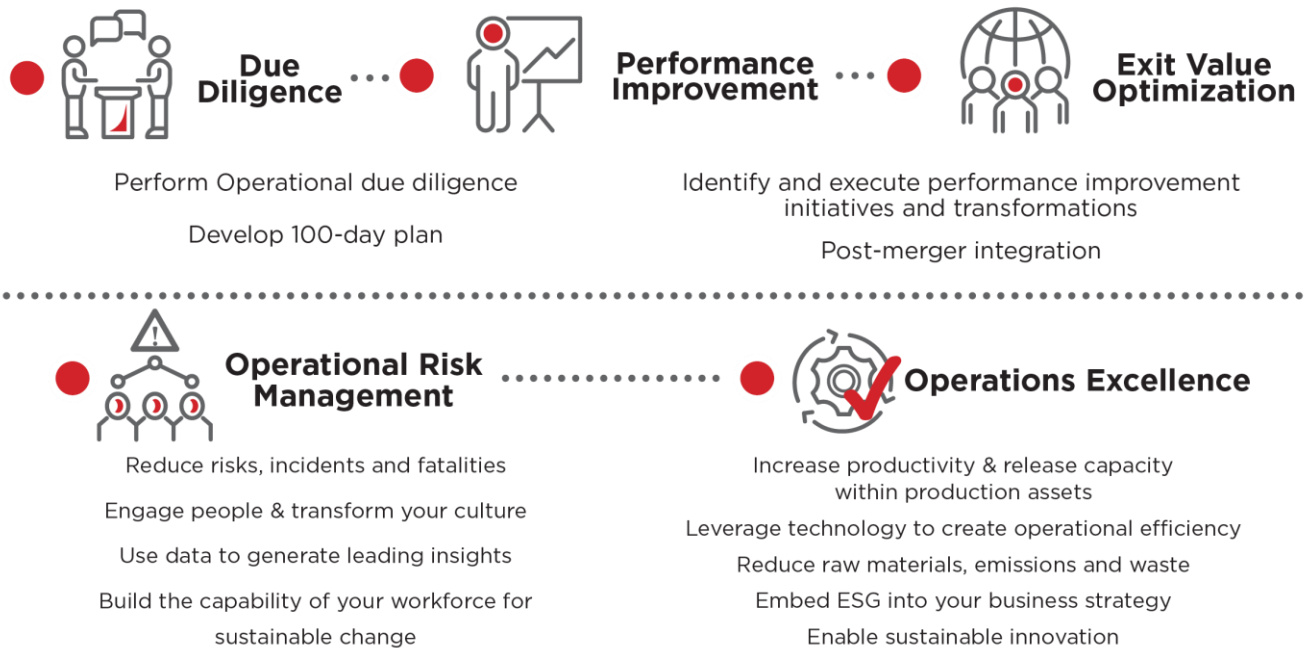


Grow investments with confidence and agility with a relentless focus on responsible investing, reducing risk and increasing profits

High valuations. Intense competition. Compressed sales cycles. Record amounts of dry powder. Increased investor scrutiny. Private equity firms are facing a unique set of challenges, yet must still prioritize investments and secure high returns.






DuPont Sustainable Solutions (DSS) has more than 50 years of experience as a leading consultancy in Operations Risk Management. We partner with Private Equity and Asset Management firms to engage with portfolio companies to grow revenue and deliver stronger EBITDA. We work across a broad range of industry sectors including Food & Beverage, Oil & Gas, Chemicals, Mining & Metals, Utilities, Manufacturing, Transportation and Life Sciences.

Our solutions help financial sponsors and their portfolio companies to minimize the risk of their investment and maximize value.



We deliver tangible business results

DSS is a purpose driven company and our mission is to help our clients reduce the number of incidents & fatalities, do more with less and save money in their operations.

LEVER	FOCUS RANGE	IMPACT RANGE
 Increase & Stabilize Production	<ul style="list-style-type: none"> • Debottleneck integrated business to increase overall rates • Increase maintenance maturity to improve reliability and uptime • Optimize turnaround performance (shutdowns) • Increase yield and recovery • Stabilize production to predictable performance 	5-20% increase
 Reduce & Optimize Cost	<ul style="list-style-type: none"> • Manage cost - daily, weekly and monthly cost reviews • Use energy more efficiently • Improve efficiency of fuel, MRO, reagents, workforce • Optimize working capital, supply chain and stores management • Manage contractors to limit numbers & reduce stop claims 	10-25% reduction
 Optimize and Deliver Capital Plans	<ul style="list-style-type: none"> • Optimize sustaining capital portfolio to address key safety, risk, statutory, production, quality, availability/reliability & cost levers • Ensure critical projects are done on schedule and on budget 	10-20% reduction
 Embed Management Systems	<ul style="list-style-type: none"> • Optimize organizational structure; roles & accountabilities clear • Enable seamless, integrated meetings and information flow • Use visual management for departments and crews • Implement short interval control - control room, production maintenance 	Key Enabler
 Embed Culture Mindsets & Behaviors	<ul style="list-style-type: none"> • Strengthen capabilities - leadership, problem solving • Coach the organization to move forward a pro-active mindset • Embed operational risk mitigation in culture and daily behaviour • Provide dedicated training and coaching to build critical capabilities for supervisors 	Key Enabler

Why DSS?

- Through 50+ years of global experience working across a broad set of industries and as a portfolio company backed by Gyrus Capital, DSS understands the challenges faced by portfolio company CEOs.
- We have a proven rapid change methodology to help reduce risks and accelerate measurable business improvements with high ROI.
- Our seasoned consultants work closely with CEOs and their leadership teams to implement co-developed solutions.
- DSS combines management consulting capability with deep technical and operations experience.
- We enable sustainable change through technology, capability building, culture transformation and people engagement.

Our Private Equity Leaders



William Hendrickson
 Managing Director
 North America
 +1 (302) 299-6726
 William.hendrickson@consultdss



Cedric Parentelli
 Managing Director
 Europe
 +41 33 588 00 97
 Cedric.parentelli@consultdss

To learn more, visit us at www.consultdss.com